



GFK **Solutions**

Enrich Your Business

Annexure



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About Us



GFK (Go For Knowledge), a leading corporate knowledge hub in Kolkata, promulgates knowledge and skills to client at par with latest trends reigning the current business sector. Ever since our inception in the year 2009, we have accomplished our goal to make a mark as a Premier Knowledge Hub.

We aspire in delivering best of the class business solutions that use sustainable and next-generation technologies to ensure your business stays a step ahead of the competition. So, let's explore the advantages while having our new framework model on next few slides.



Our Mission / Vision



Mission



Client Satisfaction, On-Time Quality Delivery, Reliability & Value Addition

Support Community Building on Digital Platform

Employee and Partner Satisfaction

Continuous Development



Vision



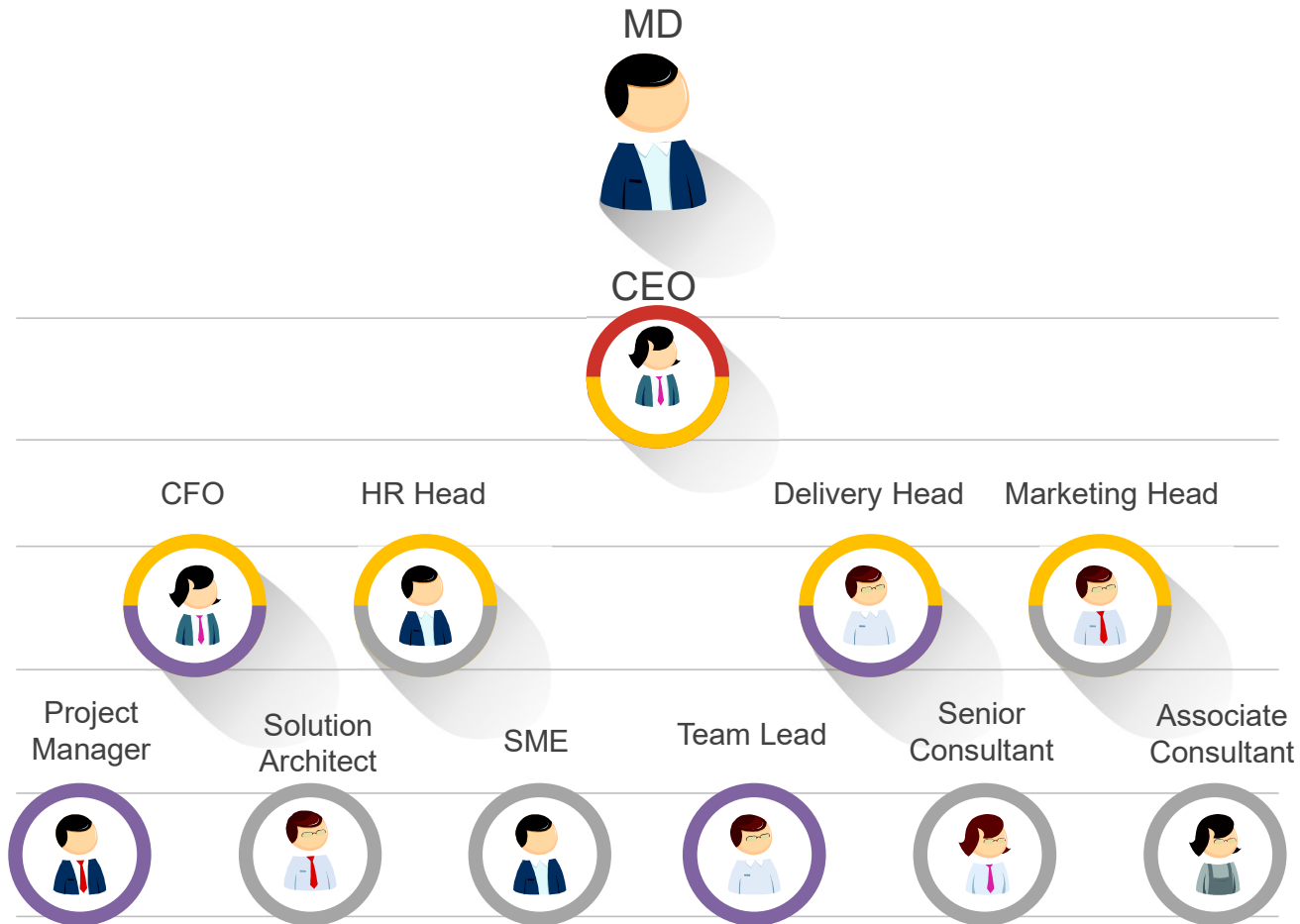
With in 2025, GFK Family Aspires to Build a No-1 Innovative Consulting Hub.

We aspire to be the Benchmark of Excellence and Strive to make our People Grow into Better Professionals.

To Support a New India Initiative by generating More Employment.



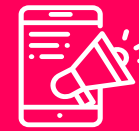
Our Org Structure



What We Do



Product Design



AMS

Support
Documentation Management



IT Consulting & Advisory

SAP and Non- SAP



Staff Augmentation

Staffing Consulting



Corporate Training

Workplace Learning
Activities Design



IT Consulting & Advisory



SAP



Application Management Support Services



01

Optimized Cost

Affordable Consulting Cost of Delivery Team



03

Custom Services

Hybrid & Flexible Delivery Support Model
Document Management
Continuous Service Improvement

02

Geographical & Time Zone

Coverage of all Time Zone



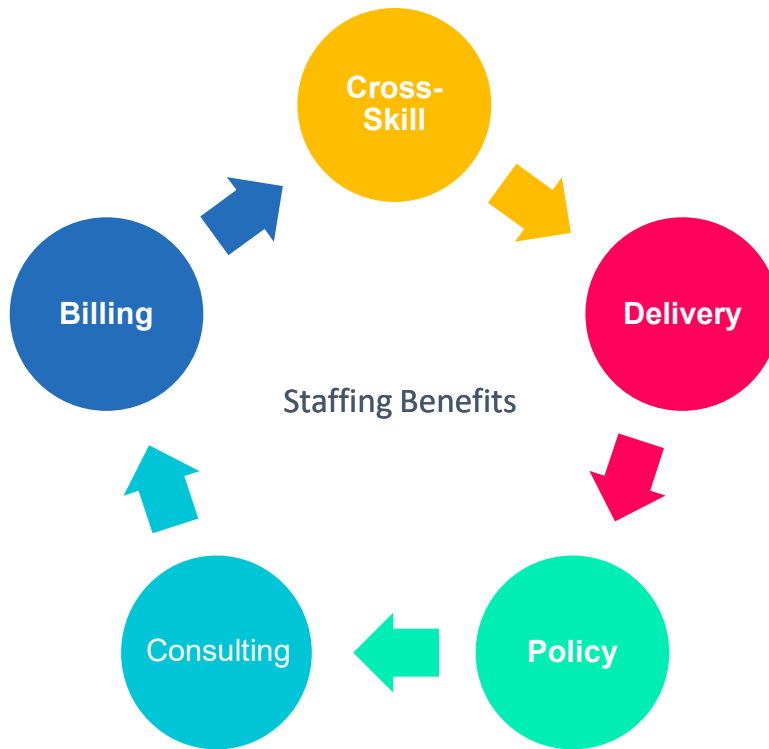
04

Reliability & Excellence

.Flexibility and Adaptability across changing Business Needs



Staffing Augmentation



Cross-Skilled Resources

Most of our experienced consultants are having cross module knowledge.



Delivery

Standard and On-time Delivery



Business Policy

Within 7 days Replacement of resources



Staffing Consulting

Expert Advise on Project and resource basis



Billing

Hourly and Monthly basis

Corporate Training



Product Design



E-Procurement System



.100 % Client Satisfaction

E-Invoice



Expertise

E-Waybill



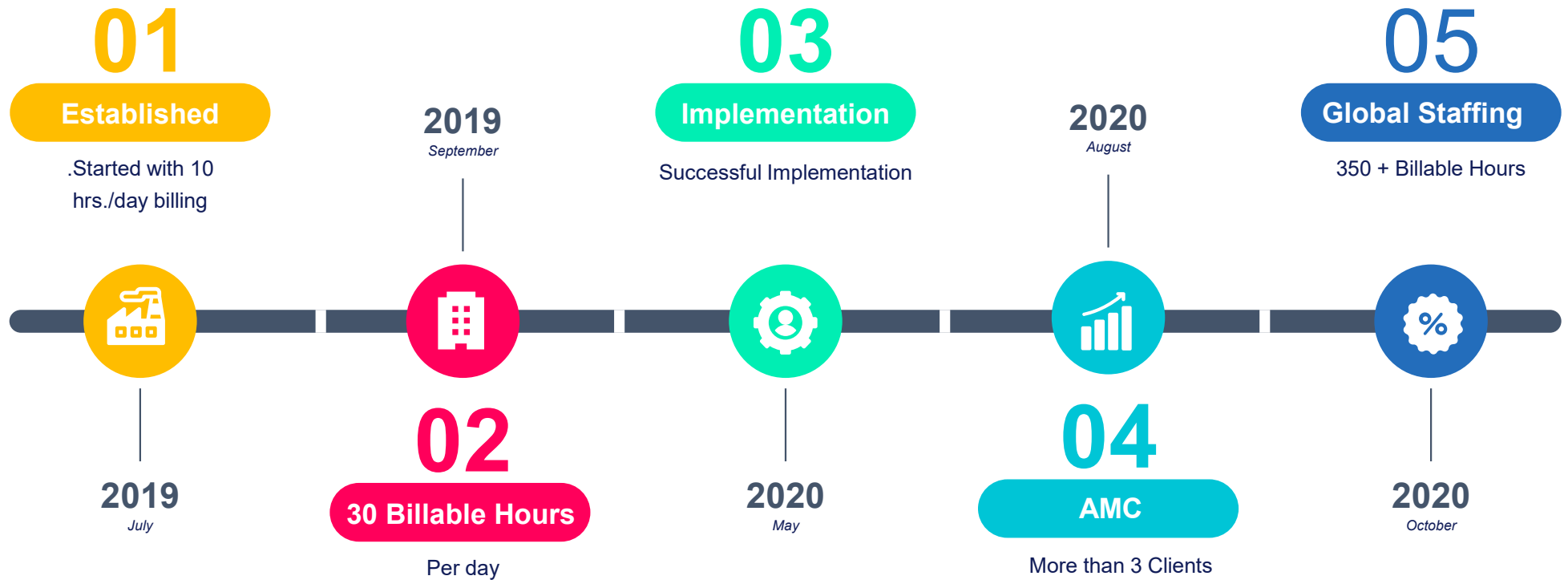
Resource Strength.

E-Pettycash



On-Time Project Completion.

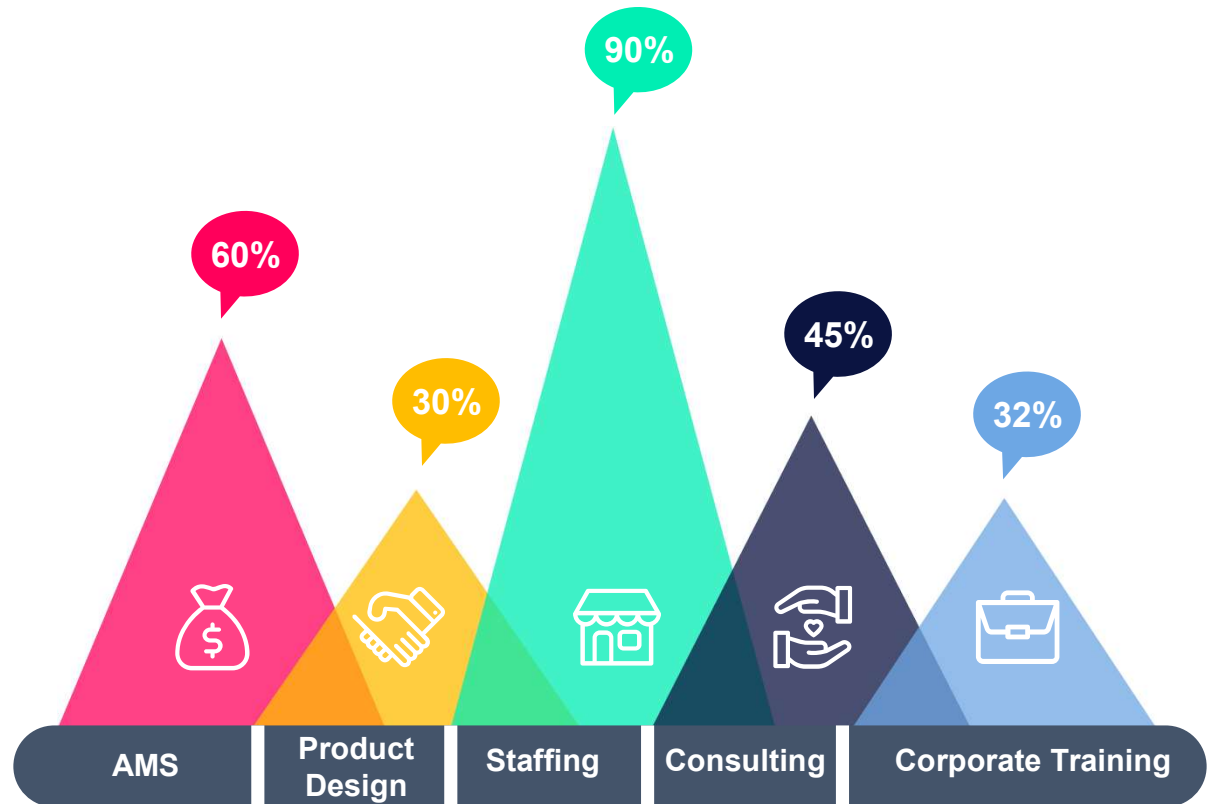
The Journey



Q3 Growth Rate



- Smart Planning
- Expert People
- Right Communication
- Risk Management
- Meet the Deadline
- Evaluation
- Client Satisfaction

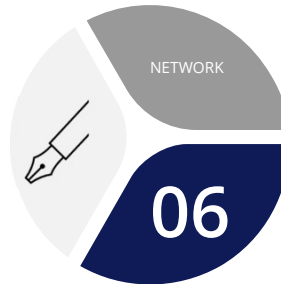


Why GFK ?



Network

We have a strong Network of 1200+ SAP Consultants

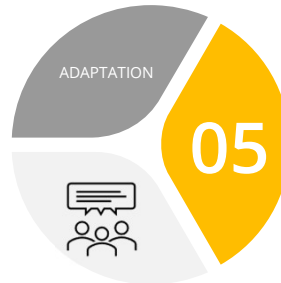


Employer Burdens

Individual can adapt more quickly to the processes of an organization than two separate organizations can align with each other.

Adaptation

Individual can adapt more quickly to the processes of an organization than two separate organizations can align with each other



GFK

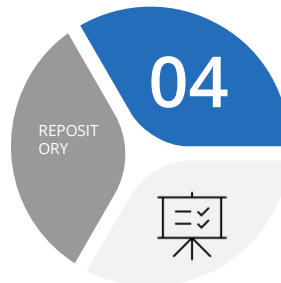


Skill Development

Avoids the cost of investing in internal skill development. New skill set addition to the team, a company can take advantage for the completion of their IT projects.

Repository

As we already have a bigger repository of a known and possible business problems with different industrial experiences, hence it is easy for us to provide quick & on-time solutions.

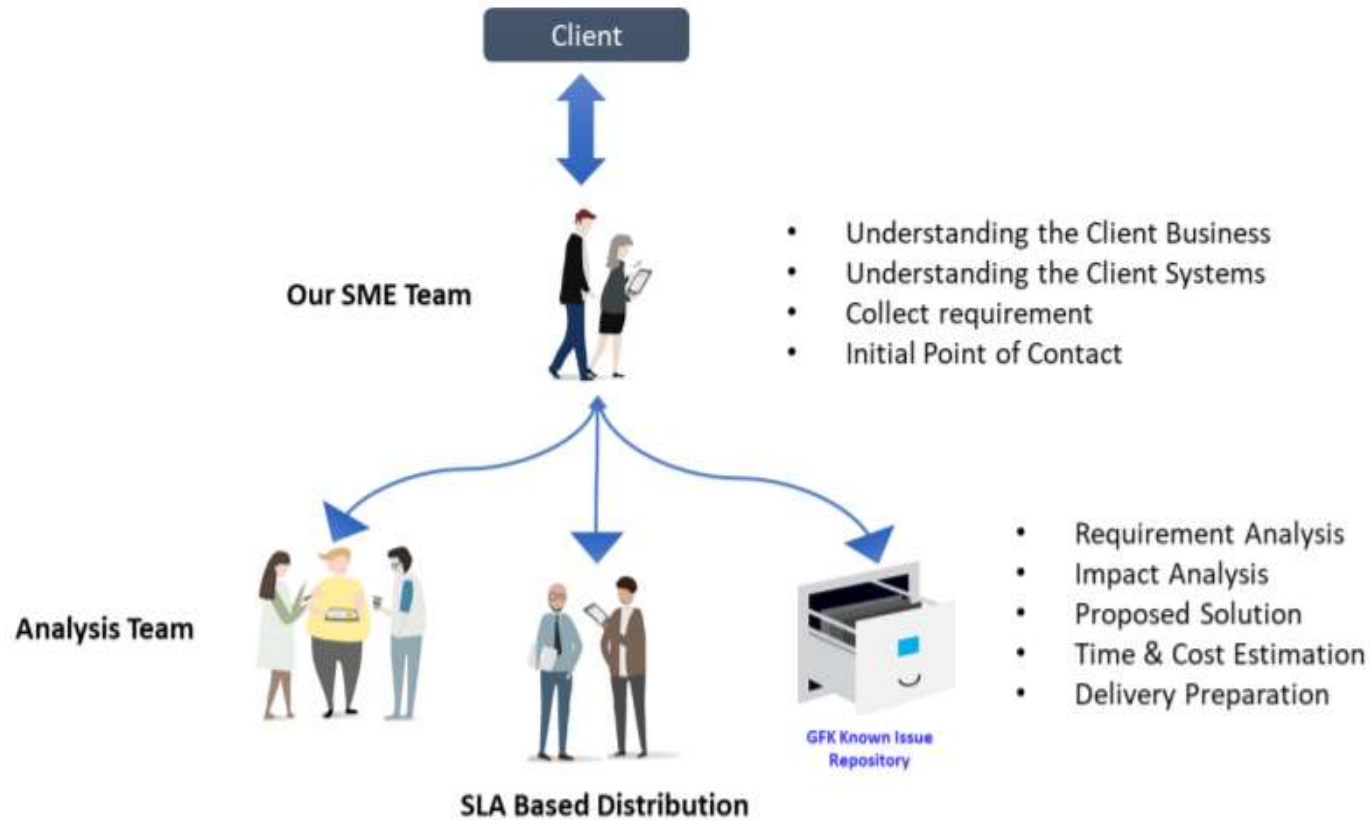


Readiness

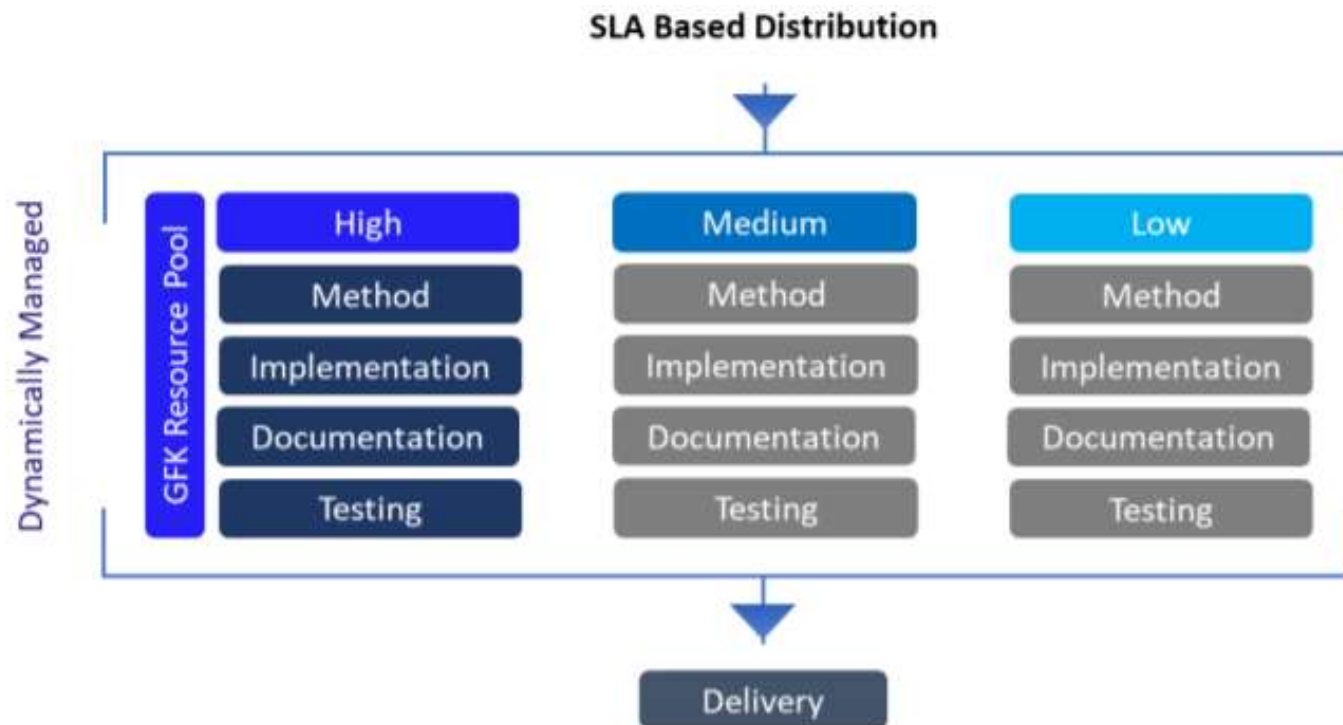
We are always ready to meet aggressive project timelines when an active project has a need for more resources in order to be completed on time, staff augmentation is typically the best option, and is often the only option.



360 Degree Delivery View



360 Degree Delivery View



Proposed Benefit Model



We provide a vision to our customers on how they can utilize their budget optimally and get benefited.

Taking advantage of time is the smartest way to improve quality, it also helps to accomplish the task before schedule.



We never compromise on the quality, because it's highly essential for a long-term product performance.

Flexibility in the budget area gives our customers a freedom to utilize the time and money in proper way.

Proposed Benefit Model



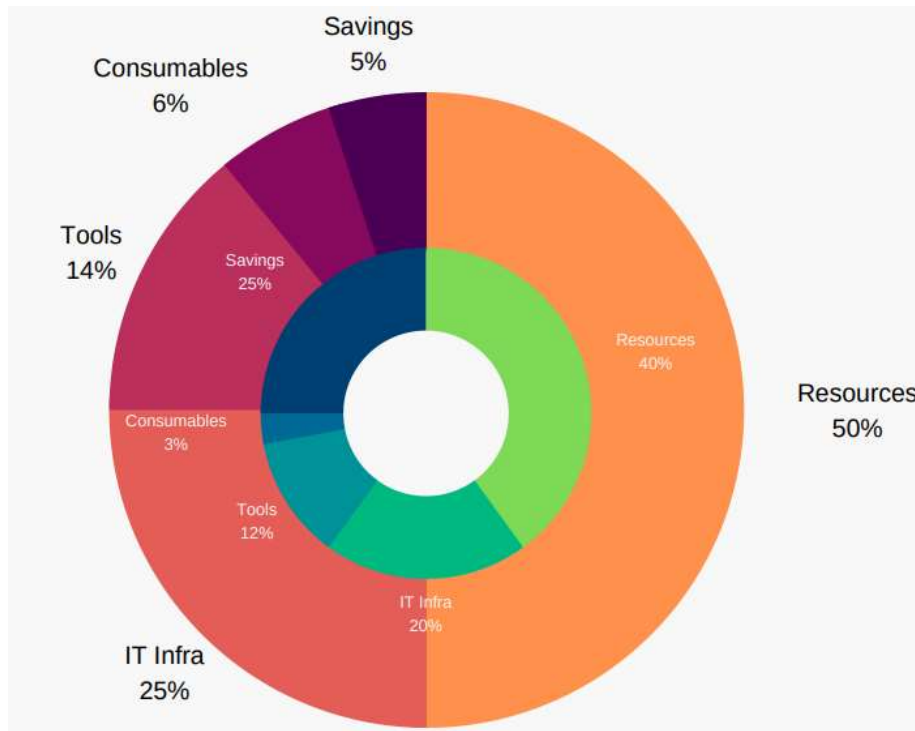
This model will save both your time and money

In our Efficient Business Framework, we like to discuss a few key areas that are solely responsible to bring benefits. We are mostly highlighting the lacking area that could be improved to eliminate such non-productive business pains and gives you complete visibility.

Area of improvement also consider the use of advanced technologies including predictive analysis and task management tools which also assist in improving your business,



Cost Benefit

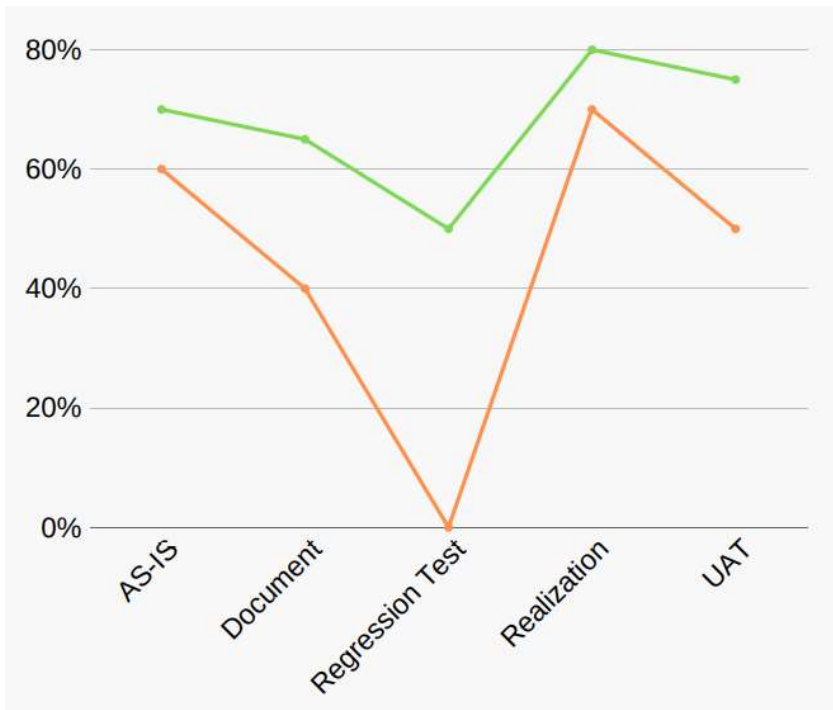


Minimizing cost is a significant challenge for every business model

Here we focus on expenses area of the budget, mostly where we can improvise with our advanced business model.

You can review and understand the visualized data of how this businessmodel minimizes your cost areas.

Quality



Performance of solution has a bigger impact than you realize

We have seen that the effective performance in comparison with our agile strategy and the traditional methodology on a milestone base implementation scenario where we highlight the reason for poor quality

Flexible Budget



	Hourly Based	Dedicated	Enterprise	Contractual/Pre-agreed Services
Workplace	Remote	Remote or On Premise	On Premise	Documentation
Billing Rate	Hourly	As per Contract	Monthly Fixed	On-Time Delivery
Consultants	GFK will provide	As per Client	As per Client	Quality Delivery
Quality Services	Yes	Yes	Yes	User Training
Availability	Within Serviced Hour	24x7	24x7	Handover
Infrastructure	Not Required	May be Required	Required	
Ramp up/ down time	Within 24 hours	With in 7 days	With in 7 days	
Engagement time	Less than or 3 months	Between 3 to 6 months	6 months or more	

Overall Competency



ERP - Competency

Module	Lead Consultant	Sr. Consultant	Assistant Consultant	Resource Count
ABAP	3	7	10	20
FI-CO	2	3	4	9
SD	2	2	2	6
MM	1	2	6	9
PP	1	1	1	3
QM	1	-	1	2
PM	1	1	-	2
HCM	1	1	-	2
UI5/FIORI	2	1	3	6
BASIS	1	1	-	2
BI/BO BW, Lumira	1	2	1	4

Our Valued Clients



Our Valued Clients



Thank You For Your Attention



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